



Hunt ADR

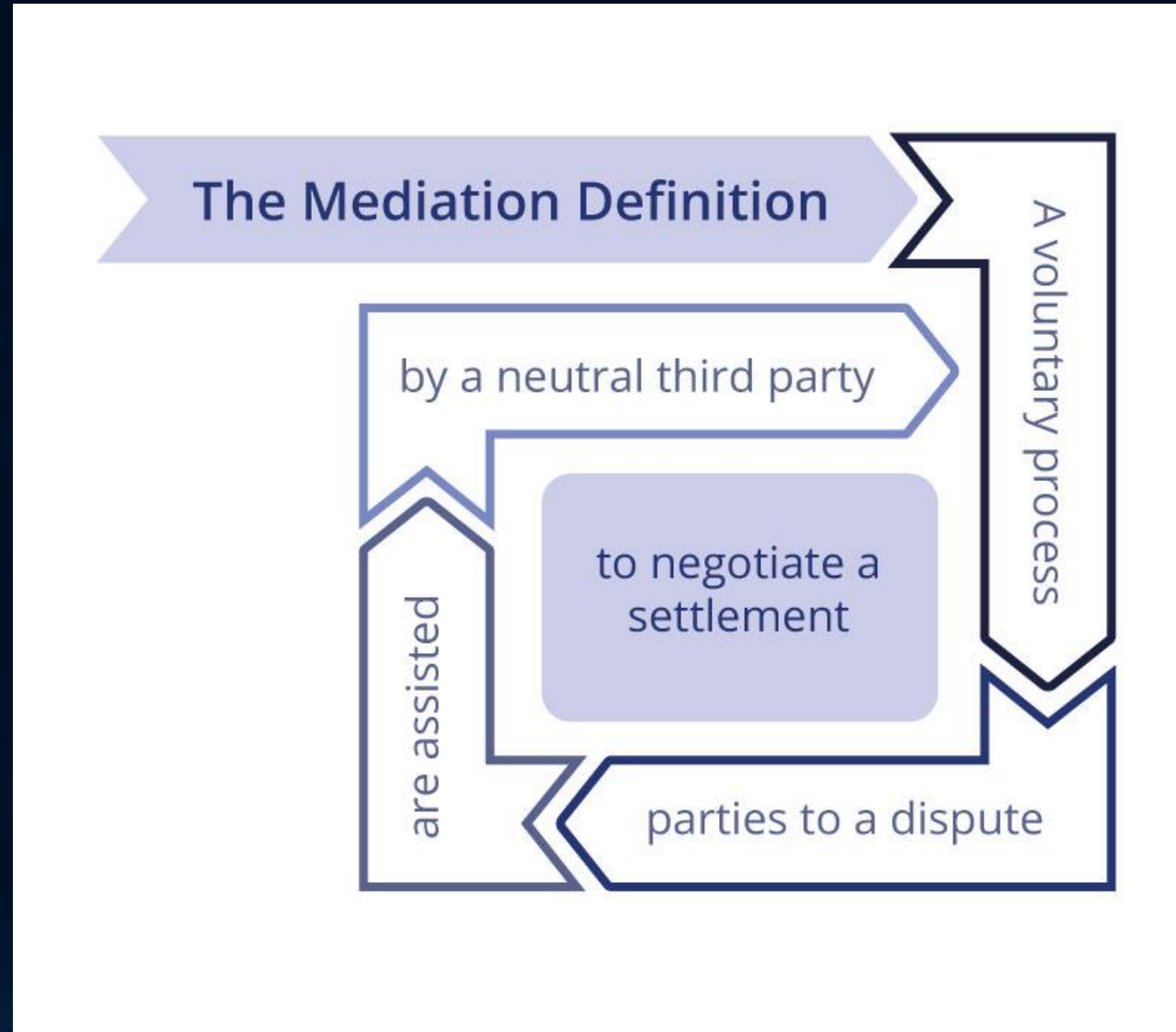
# Mediation in 20 Minutes

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# Mediation

- Mediation Definition
- Some of the Many Benefits of Mediation
- Where Does Mediation Sit as a Dispute Resolution Technique?
- What are the Stages of Mediation?
- Case Studies

# Mediation Definition



# Some of the Many Benefits of Mediation

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## Save Money

•Mediation can protect you against legal costs when a valid offer to mediate is made

•Mediation is less expensive and much quicker than going to court, saving valuable time so you can get on with running your business

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## Save Time

More than three quarters of disputes referred to mediation settle in just one day

Mediation is confidential and without prejudice, reduces the risk of reputational damage and protects your trade secrets

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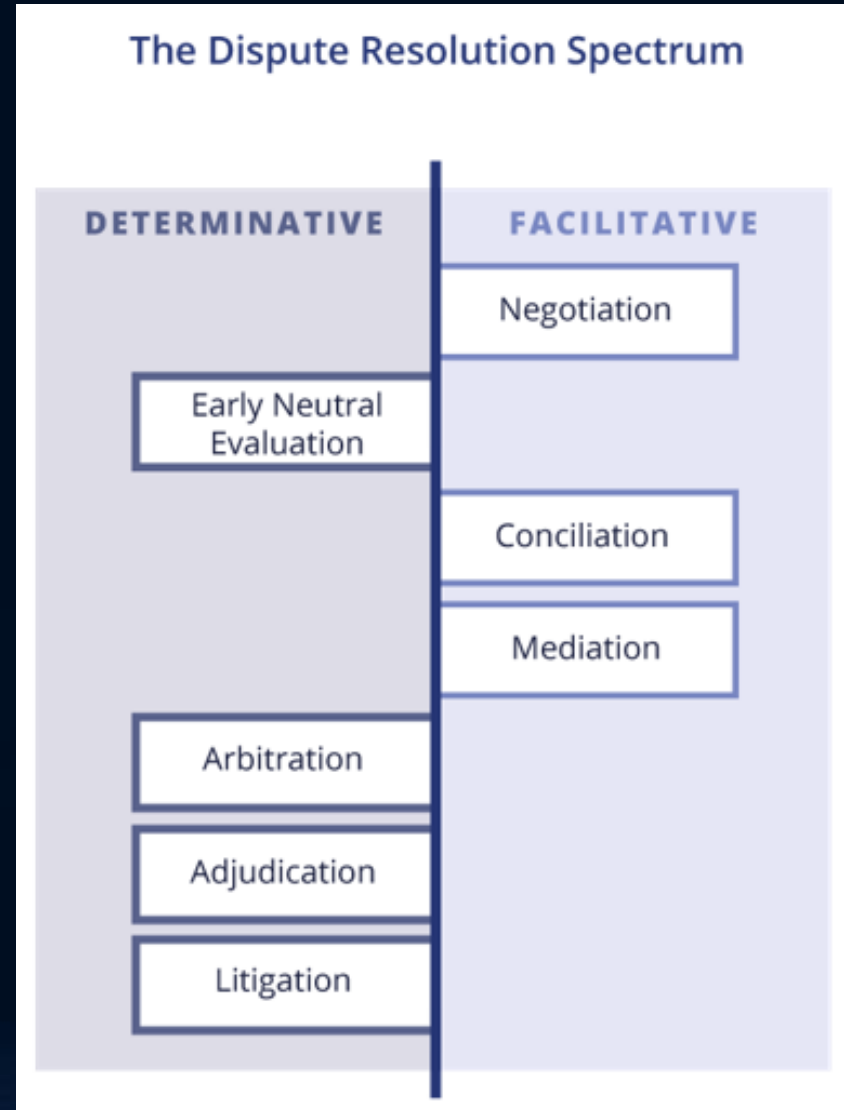
## Save Relationships

Mediation equalises power imbalances

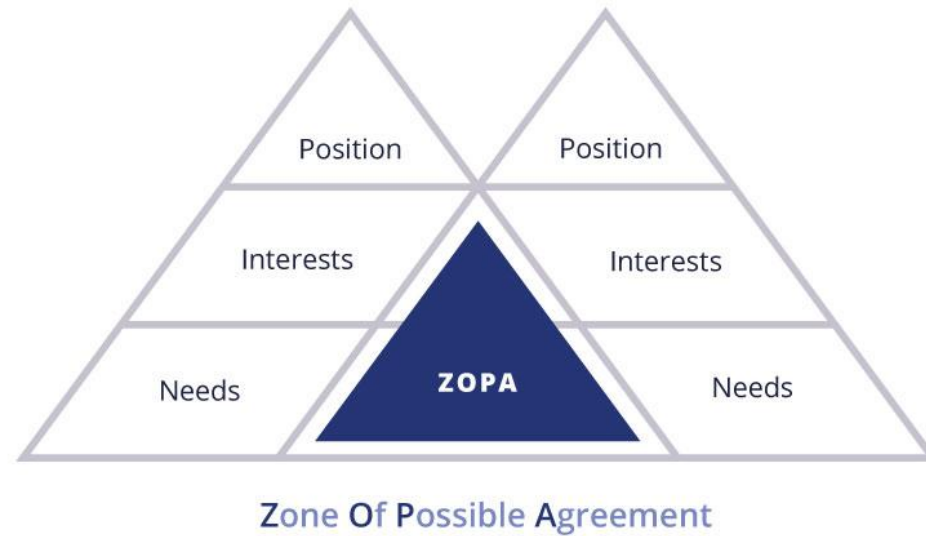
Mediation preserves and even enhances your relationship with the other party, leading to more business and improved contractual terms

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# Where Does Mediation Sit?



# What are the Stages of Mediation?



# Mediation Examples

- Marie Antionette
- Loyalty Cards
- £300m seafood
- Classic Cars
- “Bombs away Ginger”
- The Tuscan Vineyard
- The Monocled Mediator
- The Music Pirates
- Save the Bunnies
- At the Cemetery Gates

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